

Date Prepared: July 5, 2000

COURSE OUTLINE

New Revised

Effective Date: August 22, 2000

1. **COURSE PREFIX NUMBER:** BUS 201 **CREDIT HOURS:** 3

2. **COURSE TITLE:** Organizational Behavior

3. **PREREQUISITES:** None

4. **COURSE DESCRIPTION:**

Presents a behaviorally oriented course combining the functions of management with the psychology of leading and managing people. Focuses on the effective use of human resources through understanding human motivation and behavior patterns, conflict management and resolution, group functioning and process, the psychology of decision-making, and the importance of recognizing and managing change. Lecture 3 hours per week.

5. **CONTENT:** (Major Headings)

- a. Humans are People
- b. Leaders Need People
- c. Constraints on Organizational Performance
- d. Organizational Health, Ethics, and Globalization

6. **GENERAL COURSE OBJECTIVES:**

Upon successful completion of the course, the student will be able to

- a. Exhibit competency in the areas of organizational behavior related to the psychological components of performance, including the perceptual process, communication skills, group dynamics, motivation and behavior patterns.
- b. Analyze and recommend solutions to contemporary organizational problems using such skills as conflict management and resolution and psychology of decision making.
- c. Recognize the importance of managing change.
- d. Utilize case problems, outside readings and assignments to illustrate management obstacles stemming from individuals, work groups and the total organizational system.