

Real Estate

Career Studies Certificate

Purpose: The curriculum is designed for persons who seek full-time employment in the real estate field, for those presently in the field who are seeking promotion, and for those who wish to improve or acquire understanding and knowledge of essential real estate subjects, and those who wish recertification.

Occupational Objectives: Include Real Estate Salespersons, Real Estate Broker, Real Estate Office Manager, Real Estate Sales Manager

Admission Requirements: General college curricular admission

Program Notes: The Real Estate option in the career studies certificate program satisfies the Virginia Real Estate Commission's Educational Requirements for Salespersons.

CURRICULUM				
COURSE	TITLE	LEC. HRS.	LAB. HRS.	CRS. CRE.
REA 100	Principles of Real Estate	4	0	4
REA 215	Real Estate Brokerage	3	0	3
REA 216	Real Estate Appraisal	4	0	4
REA 217	Real Estate Finance	3	0	3
REA 290	Real Estate Broker Coordinated Internship	0	15	3
____ ¹	Approved Elective	3	0	3
TOTAL		17	15	20
Total Minimum Credits for Career Studies Certificate in Real Estate				20
¹ Students may select from the following courses: BUS 100, BUS 240, REA 225, REA 247, REA 219, REA 245, REA 246, REA 256, MKT 271, CST 100.				